

# Congratulations on your first purchase!

**QUADRASTEP**  
SYSTEM®  
Prefabricated Custom To Foot Type Orthotics



**littleSTEPS®**  
foot orthotics for kids

You are just 6 simple **STEPS** away from a successful orthotics program!

## STEP 1

Schedule your introductory training webinar with your **Nolaro24** sales representative to make sure you and your staff know how to properly select a foot type and an orthotic, and how to use your kit as a fitting tool.

## STEP 2

Set up your brochure holders to make your customers aware of the benefits of using a **QUADRASTEP®** and/or **littleSTEPS®** orthotic. Display Signs (available on [nolaro24.com](http://nolaro24.com)) and posters throughout your office.

## STEP 3

Add **Nolaro24** product graphics to your website to let your customers know that they can purchase **QUADRASTEP®** and/or **littleSTEPS®** orthotics from you. Include a link to our **Nolaro24** patient website so that they can get more in-depth information on the benefits of their orthotics.

## STEP 4

Distribute Referral Sheets to your Referral Sources to inform them you are now dispensing **QUADRASTEP®** and/or **littleSTEPS®**. **Nolaro24** will customize these forms with your practice contact information on request.

## STEP 5

Consider setting up an on-site foot screening clinic for **QUADRASTEP®** and/or **littleSTEPS®** foot orthotics to jump start your program. See our Clinic Solutions Pack on [nolaro24.com](http://nolaro24.com) for free guidelines and marketing materials.

## STEP 6

Schedule a visit or webinar with your sales representative approximately 6 months after your initial purchase for a refresher your **Nolaro24** products and to develop a strategy for reorder sales to your customers.



Don't forget, we are here to help you every **STEP** of the way!

**NOLARO24™**  
LLC  
the alternative to custom orthotics

80 Turnpike Drive, Unit 2B • Middlebury, CT 06762  
877.792.4669 • [nolaro24.com](http://nolaro24.com) • [info@nolaro24.com](mailto:info@nolaro24.com)